



EXPLOITS REGIONAL CHAMBER OF COMMERCE

CHAMBER VISION

MARCH 2013 - VOLUME 5

14th Annual Business Excellence Awards & Hall of Fame Induction



Courtesy of The Advertiser

A sold out crowd assembled at the Royal Canadian Legion in Grand Falls-Windsor on February 13th, to celebrate the 14th Annual Business Excellence Awards & Hall of Fame Induction.

The night's big winners were DEW Enterprises (Small Business of the Year Award), Western Star Trucks (Helping Hands Award), the Exploits Valley Community Coalition (Ambassador Award), Wayne's World Pub & Eatery (Customer Service Award), Trend Home Décor (Business Growth Award), Peggy Bartlett/Bartlett Enterprises (Personal Excellence Award), April Hale/Murph's Café (Business Woman of the Year Award), Tim Hortons/Sutherland Investments Inc. (Business of the Year Award), and Bruce Hunt/Hunt's Concrete (Desmond Kenny Hall of Fame Achievement Award).

The Inductees into the Hall of Fame were: Cecil Abbott (Botwood Stores Ltd.), Wilfred Dean (Dean's Garage), Walter & Ruth Morgan (Morgan Printing), Jerome Hynes (Hynes Service Station), Wallace & Flo Hiscock (Hiscock's Drive-In), and Harvey Dawe (Harvey Dawe Building Supplies).

The Guest Speaker for the evening was Cathy Bennett, CEO of Bennett Group of Companies. In his remarks to those in attendance, President Scott Kenny spoke of the diversity of this region, and how important it is for all of our sectors to work together.

REASONS TO BE A MEMBER

- **Networking**
- **Voice of Business**
- **Chamber Insurance**
- **Merchant Discounts**
- **Membership Support**
- **Advertising Opportunities**
- **Staying Connected**
- **Referral Services**
- **Marketing Opportunities**
- **Making a Difference**
- **Business Awards**



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EXPLOITS REGIONAL CHAMBER OF COMMERCE
Board of Directors

President Scott Kenny	Executive Director Gerald Thompson
1st Vice President Tom Boone	1st Year Directors Brenda Hayter Michael Strickland Shawn Osmond Kris Spurrell
2nd Vice President Brian Casey	2nd Year Directors Regina Robinson Joe Rideout Rose Bungay Cheryl Hillier
Secretary Brian Barry	
Treasurer Keith Abbott	
Past President Bernice Walker	Ex-Officio Darren Finn Anita Hynes Kevin Jeans

ANNUAL GENERAL MEETING

Date: Wednesday, April 24th, 2013
Place: Shalaps Centre, Grand Falls-Windsor
Time: 7:00 p.m.

Contact our Chamber Office for more info

MISSION STATEMENT

The mandate of the Exploits Regional Chamber of Commerce is to promote and improve trade and commerce, and the economic, civic, and social welfare of the Exploits Valley Region.

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CATHY BENNETT

**Guest Speaker for the
14th Annual Business Excellence Awards
& Hall of Fame Induction**



Cathy Bennett is a successful and driven entrepreneur. At 47, she is CEO and owner of Bennett Group of Companies, leading Bennett Restaurants with franchises for eight St. John’s area McDonald’s Restaurants; BGI, a construction company and a commercial property company with the Business Suite(s) in St. John’s and Mount Pearl; a joint venture partnership with Diamond Global International Recruitment; and a partner in New Brunswick based Sunny Corner Enterprises Inc. which operates Northern Industrial Inc. in Labrador City.

Cathy is a leader in the business community – she is currently a Director with Bell Aliant, the Shaw Group of Companies and New Millennium Iron Corp. She is a Governor of the Atlantic Provinces Economic Council, and Director of the Canadian Chamber of Commerce, having served as Chair of Nalcor Energy in 2012, as a Director on the Board of Newfoundland & Labrador Hydro and the Bull Arm Corporation. She was President of the St. John’s Board of Trade in 2007. She served as a Director of the NL Business Coalition and was an active member of a Labour Market Committee in a Strategic Partnership with the Provincial Government and the Federation of Labour. She was a Director with the Atlantic Province Chamber of Commerce, a member of both the Business Advisory Group of Memorial University’s Faculty of Business and the Advisory Board for The Learning Partnership, Newfoundland and Labrador.

Cathy is a humanitarian. She is Vice Chair of Ronald McDonald House NL and Chair of the Capital Campaign to build Ronald McDonald House, and a Director of the Festival 500 Board, having served as Chairperson of St. John’s Clean and Beautiful, and on the Board of Regents for the Duke of Edinburgh Awards Program. She has given her talent, time and treasure, personally and corporately, to over 100 non-profit organizations at last count. And that’s in addition to her private gifts to people and groups, and her quiet brokering of partnerships between the business community and those in need.

Cathy believes in family – she and her husband Doug live in St. John’s with their two children, Cameron and Liam. Her business focus has been acknowledged with awards as Employer of Distinction in 2011, and several Top CEO in Atlantic Canada awards from Atlantic Business Magazine and Atlantic Progress Magazine as well as being named one of Canada’s TOP 25 Women of Influence in 2012.

RON AUCOIN



Looking back on my 8 year tenure as Executive Director of the Chamber (1998-2006), I can honestly say that I was proud to be able to play a small part in the revitalization and resurgence of a financially stricken Chamber whose very existence was in jeopardy, to the Chamber it is today: " A vibrant and financially sound "Regional" Chamber with a strong "Regional" membership base, providing the clout it needs to give it a strong voice and make it a powerful advocate to fulfill it's mandate to enhance economic development in the Exploits Region".

Indeed, it is a Chamber you can be proud of and, in fact, is highly regarded by other Chambers and Boards in the province. Full credit for the Chamber's achievements goes to many volunteers who unselfishly gave of their spare time and provided the hard work, dedication, and commitment needed to get the job done. Thank you, it's been an honor and a pleasure to work with each one of you.

Although I'm now living in St. John's, I keep abreast of what's happening in the area, especially Chamber news. Of course, all I have to do is listen to NTV News and I'll find out what the Chamber is up to!

Ron Aucoin
Executive Director
(1998-2006)

CHAMBER MEETS WITH JUSTIN TRUDEAU



In January, members of the Exploits Regional Chamber of Commerce, Gander and Area Chamber of Commerce, and the Lewisporte Chamber met in Lewisporte with Justin Trudeau, candidate for the Liberal Party of Canada, and M.P. Scott Simms. It was at the request of Mr. Trudeau that other municipalities in this part of the province were also present.

President Scott Kenny in his remarks to Mr. Trudeau commented on what appears to be a huge disconnect between our Provincial and Federal Governments, and how it is harming the province. There have been cut-backs in Fisheries, Government Services, Federal investments through ACOA programs, and Search & Rescue. Also, the commitments to 9 Wing Gander and Goose Bay have not been honored. Mr. Kenny spoke of the lack of service provided by Marine Atlantic and the rising cost of this service. He urged the municipalities and the Chambers to work together to have this service deemed essential.

Mr. Trudeau was very attentive and very familiar with Newfoundland and Labrador, having been here many times. He made no promises, but would give the thoughts and suggestions of those gathered consideration and bring them forward where possible. M.P. Scott Simms thanked those gathered and Mr. Trudeau for meeting with the group. This was followed by general discussion, and those in attendance were pleased with the meeting.

The Teck logo, consisting of the word "Teck" in a bold, sans-serif font, enclosed within a thin black rectangular border.

TRADE SHOW

“Celebrating Our Success”

Some months ago the Chamber unveiled their new logo, which represents the diversity of this Region. Executive Director Gerald Thompson states that this will be the focus for this year’s Trade Show.

We want to highlight our great retail sector, with some of our newer members and retailers in the region. We want to show the huge impact that the mining industry and their suppliers play. The growing agricultural sector, and the importance of the aquaculture industry. Manufacturing and technology business has continued to grow, and we cannot overlook the importance of the tourism sector and the number of recreation outlets we have. The only absent sector is of course forestry, but we are working on that. The different businesses within the construction industry would also be a welcome addition.

This is the time for our businesses to show the rest of the province why and how we continue to be successful. We are looking forward to the Trade Show, taking place at the Joe Byrne Memorial Stadium in Grand Falls-Windsor on May 3rd & 4th, 2013. If you own a business, and would like 1500-2000 potential customers to see your product or service in one weekend, and the opportunity to network with other businesses, contact our Chamber Office and book your space today.

LARRY BARTLET NAMED NEW GENERAL MANAGER

Teck Resources Limited has announced that effective January 1, 2013 Larry Bartlett has been appointed General Manager of Teck-DuckPond Operations. Larry brings with him over 30 years of experience in the resources industry, and a combination of experience from operating and maintenance, to human resources and business improvement.

Larry will be responsible for the DuckPond Operating team to achieve overall site objectives for safety, sustainability, production and financial performance. The Chamber congratulates Larry on his appointment and wishes him all the best.

MEMBER HIGHLIGHT

Celebrating 100 Years



Thomas P. McCarthy moved to Grand Falls-Windsor in 1917 and took control of the Grand Falls Drug Store. He became known as “Skipper Tom”, married his wife Anna in 1921, and had seven children. His daughter Patricia trained under him to become a pharmacist, and when Mr. McCarthy passed away in 1956, Patricia took over the business. They renovated the store in the 1960’s, installing a soda fountain, which still holds many fond memories for those who frequented High Street during that time.

Roy Green came to Grand Falls-Windsor in 1982 to take a summer job. He graduated as a pharmaceutical chemist and worked for the Grand Falls Drug Store for two years, and in 1985 he bought the business. In 2003 they began donating 5 cents on every gallon of Purely Natural Spring Water sold to the Children’s Wish Foundation. Since then, they have donated over \$35,000.

Under Roy’s leadership, the Grand Falls Drug Store continues to offer the same personal service with a friendly smile that has been their trademark for over 100 years. Congratulations Grand Falls Drug Store, for 100 years of heritage and service.

Teck